

# *Ocean Rate Bulletin*



## Onions:

### **Total TEU/FEU:**

The numerator represents the total number of 20-foot equivalent unit (TEU) shipped, by all carriers, during October, 2004. The denominator represents the total number of TEU shipped, by all carriers, throughout the 2004 calendar year. Source: Port Import Export Reporting Service (PIERS), Journal of Commerce, October, 2004.

### **Market Share-October:**

Each carrier's current market share is based on the number of containers shipped during October, 2004. Source: PIERS, October, 2004.

### **Market Share-CY 2004:**

Each carrier's market share is based on the total number of containers shipped throughout the 2004 calendar year. Source: PIERS, 2004.

### **Transit Time:**

Each carrier's transit time is calculated on departure from Oakland, CA unless otherwise noted. Source: "The Pacific Shipper On-Line", "The Shipping Guide on the Web", and individual shipping line websites.

### **Ocean Rates:**

Ocean rates are applicable for December 31, 2004. Rates are per 40-foot container. Rates are quoted in U.S. dollars and represent container-yard to container-yard shipments. Source: Identified through the Descartes on-line rate tariff, PLUS Tariff retrieval systems, eztaiff rate retrieval system, and individual shipping line websites.

### **Container Rate:**

Container rates for Onions are quoted on full, 40-foot refrigerated containers unless otherwise noted.

### **Definitions:**

AI = All Inclusive  
ARB = Arbitrary Charge  
BAF(FAF) = Bunker Adjustment Factor is also known as fuel adjustment factor.  
CAF = Currency Adjustment Charge  
CFS = Container Freight Station - used to consolidate shipments.  
Chassis = Chassis Surcharge  
KT = 1,000 Kilograms (Metric Ton).  
PC = Per Container  
THC = Terminal Handling Charge, also known as Container Yard Charge (CY).  
TEU = 20-foot Equivalent Unit (20-foot container).

Data was compiled and analyzed by Ron Hagen, April Taylor, and Camia Lane of the Transportation Services Branch, Transportation and Marketing, Agricultural Marketing Service, USDA. For questions, comments, or to be included on the distribution list, please call Hagen on (202) 690-1320, Taylor on (202) 690-1326, or Lane on (202) 690-1304 or by fax on (202) 690-1498. The Bulletin is also available on the Internet at: [www.ams.usda.gov/tmd/ocean](http://www.ams.usda.gov/tmd/ocean).

# Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Hong Kong

Onions

Monthly Market Share For: October 2004

Month\Year: 44.2 \ 119.3

Carrier	Market Share	Market Share CY	Transit Time in Days	Ocean Rate	Surcharges:							Size	Container Rate
					BAF	CHASSIS	CAF	THC	CFS Rec	ARB	Cotton R.		
APL	32%	30%	13	\$2,960	\$275	\$40							\$4,275
NYK Line	23%	29%	12										
OOCL	23%	18%	12	\$3,775	\$275	\$40							\$4,090
Evergreen	14%	7%	14										
Hyundai	5%	5%	15										
Mexican Line	5%	2%	19	\$4,275	\$275	\$40							\$4,590
Hapag-Lloyd	1%	0%	12	\$3.42 <sup>19</sup>	\$14 <sup>16</sup>	\$40		\$34 <sup>16</sup>				850 pkgs.	\$3,811
P&O Nedlloyd	0%	5%	12	\$4,425	\$275	\$40							\$4,750
Average Container Rate													\$4,225

<sup>16</sup> Rate is calculated per KT not by container.

<sup>19</sup> Rate is per package

# Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Keelung/Kaohsiung, Taiwan

Onions

Monthly Market Share For: October 2004

Month\Year: 675.0 \ 1,270.9

Carrier	Market Share	Market Share CY	Transit Time in Days	Ocean Rate	Surcharges:							Size	Container Rate
					BAF	CHASSIS	CAF	THC	CFS Rec	ARB	Cotton R.		
Evergreen	54%	48%	12										
OOCL	14%	11%	14	\$3,775	\$275	\$40							\$4,090
NYK Line	10%	9%	11										
Yang Ming	9%	14%	13										
Hanjin	4%	2%	11										
Maersk-SeaLand	4%	4%	21	\$3,875	\$275	\$40							\$4,190
Lauritzen	3%	2%	13										
P&O Nedlloyd	1%	5%	12	\$4,425	\$275	\$40							\$4,750
APL	0%	1%	12	\$3,690	\$275	\$40	4%						\$4,153
Average Container Rate													\$4,159

# Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Tokyo, Japan

Onions

Monthly Market Share For: October 2004

Month\Year: 289.3 \ 1,056.7

Carrier	Market Share	Market Share CY	Transit Time in Days	Ocean Rate	Surcharges:							Size	Container Rate
					BAF	CHASSIS	CAF	THC	CFS Rec	ARB	Cotton R.		
COSCO	48%	55%	10	\$2,500	\$275								\$2,775
Evergreen	22%	8%	14										
Maersk-SeaLand	12%	13%	12	\$3,875	\$275	\$40	49%						\$6,089
Yang Ming	6%	4%	10										
APL	1%	10%	11	\$4,200	\$275	\$40	49%						\$6,573
NYK Line	1%	1%	9	\$2,550	\$275								\$2,825
OOCL	1%	6%	12										
Hapag-Lloyd	0%	1%	9	\$2,617	\$275	\$40	49%						\$4,214
Hyundai	0%	5%	12 <sup>5</sup>										
Average Container Rate													\$3,512

5 Transit time is based on departure from Los Angeles, CA.